

# "Work with brilliant, motivated people..."

## Bio-economy Career Profile

**Position:** Senior Vice-President of Operations

**Name:** Ron Baker

**Company:** Z-Tech (Canada) Inc.

**Salary Range:** \$150,000 per year and up

### What I do:

I handle the business operations side of the company. Z-Tech (Canada) Inc. is an early stage, pre-commercial biotechnology company that is developing a medical device used as a screening technology for breast cancer.

I wear many different hats, including most aspects of business operations, manufacturing and distribution, human resource management, and general administration of the business. I also administer the company's intellectual property portfolio, negotiate most of the company's contracts and agreements, provide operations support for the company's clinical trials, and work closely with the quality assurance and engineering departments in the implementation of quality systems and obtaining and maintaining certifications, such as CE, ISO, and CSA. Finally, I serve as the Secretary to Z-Tech's Board of Directors and support public- and shareholder-relations functions.

### What education and skills do candidates need for this position?

I completed my undergraduate computer science degree and went on to complete my MBA. Most people in positions similar to mine have a science or engineering undergraduate degree, a business or commerce degree, and significant business experience. An affinity for the science and engineering side is a definite asset, as it is important to know and understand what scientists and engineers do. Experience managing large projects is also important.



In this position, you need to be flexible, responsive, and able to multi-task. A good work ethic, self-motivation, and strong organizational skills are assets, as early stage companies don't have large infrastructures or well-established corporate cultures that define how you work. At the end of the day, it really depends on you.

### What are the best parts of your job?

The best part of my job is working with brilliant people who are motivated and like what they do. On a daily basis, I learn a great deal from the people around me and enjoy the variety of work in my position. Together we are doing important work in the fight against breast cancer, a devastating and very prevalent disease, affecting one in eight women. It is very important to me to do this meaningful work.