“On the cutting edge of technology...things change everyday.”

Bio-economy Career Profile

**Position:** Intellectual Property Manager  
**Name:** Kerrie Hayes  
**Company:** Genesys Venture Inc.  
**Salary Range:** $60,000 to $80,000 per year

**What I do:**
I help scientists with patenting and licensing their inventions, and the company to maintain its intellectual property and review new technology. I work with the prosecution of patents and participate in due diligences for investments in new technologies.

You should also live in a major city centre; there aren’t a lot of opportunities in smaller cities. Post-graduate, lab, and business experience are helpful.

**What education and skills do candidates need for this position?**
You require a degree in science. Experience with laboratory work is also beneficial for this position. Taking a patent agent or patent law course would also be helpful. The main thing is to have a combination of good scientific and business experience.

Experience in a university technical transfer office or an MBA specializing in biotechnology will help. You should like to read and have a good command of language, have a broad knowledge of science, be an effective communicator, and be a good technical writer with the ability to explain complex information to people who have little or no knowledge in that particular area.

What are the best parts of your job?
I like that I have the opportunity to be constantly learning. I am on the cutting edge of technology and things change everyday; I can do anything from an initial public offering to participating in science and research meetings.

I experience different things that I wouldn’t experience in a large organization, where it can be very compartmentalized.